



Late Fee/Early Bird:

First Price: \$100

Date of Price Change: 7/31/2020

Second Price: \$150

Entry Questions

For your convenience, included below are questions from the official contest entry form. Practice writing your answers to the questions then login to your contest profile at SNIPSmag.com/contractor-of-the-year to submit them officially for consideration of the award.

What is the name of your company?

How long has your company been in business?

About many employees do you employ?

Give a brief history of your company's beginnings: your partners, your business goals and company mission.

Using a dollar amount, about how much work does your company complete in business each year?

What would you say is your main source of work? (residential, industrial, commercial)

Name three projects, one needs to have been completed (or will be) within the year, that you think exemplifies your best work?

Why did you choose these particular projects? Explain your reasoning for each project.

In the last year, what would you say has been your company's main challenge? Why?

How have you taken steps to overcome that challenge?

In the last five years, what types of purchases in the form of sheet metal fabrication equipment and machinery, software and other productivity tools have you purchased and used?

How have those purchases improved your company's productivity?

What changes have you noticed about the HVAC industry in the last five years?

Have you completed any integrated project delivery jobs? Tell us about the experience.

How has the prefabrication process influenced your shop's ability to complete work on time and schedule?

In what ways is your company involved in its surrounding community?

In the last year, how many apprentices have worked at your company? Do you have an active relationship with the local trades schools?

Anything else we should know about your company?